



Salone del Mobile.Milano 2017: sectoral data

FURNISHING SECTOR

The latest data processed by the FederlegnoArredo Study Centre show that **furnishing sector exports** continued to **drive the growth of Italian furniture companies in 2016**: foreign sales between January and December last year accounted for **more than 8.8 billion euros (+1.2% on 2015)** with major signs of growth in France (+4.9%), the USA (+8.8%), Spain (+8.5%) and China (+21.9%).

LIGHTING SECTOR

Euroluce has always proved to be a particularly **good place for fostering business relations at international level** for all the exhibiting companies. Unsurprisingly, the Italian lighting companies play a dominant role as regards overall exports, accounting for around 2/3 of total turnover. During 2016, our lighting companies further consolidated their presence on the leading markets, racking up sales of more than 1.64 billion euros, thanks to business with the **United Arab Emirates (+37%), Switzerland (+10.4%) and Belgium (+8.2%)**. The excellent response from **France (exports worth over 192 million euros in 2016, +6.2%)**, now the leading sectoral reference market, should be underscored.

OFFICE FURNITURE SECTOR

Workplace3.0 is an excellent business launchpad for Italian and foreign exhibitors. The case of Italian companies is emblematic: **office furniture exports are witnessing a positive trend, with France as leading export market**, accounting for exports worth more than 90 million euros (+2.9%). During 2016, moreover, the Italian office furniture companies achieved particularly brilliant results in the **UK (+29.4%) and the US (+42.8%)**, the two leading international **contract and design markets**.